

A BETTER WAY TO ESTIMATE WEITZ MODEL BUILDER

QUICK CUSTOMIZED PROJECT ESTIMATES

The ability to provide a project estimate can be a long and laborious process. Estimating activities such as take-offs, material counts, and assumptions can take days, even weeks to produce a final estimate.

The Weitz Company Mission to "Build a Better Way" begins in preconstruction, which is why **Weitz developed the proprietary Model Builder** to create a detailed estimate within minutes using conceptual information provided in early design documents, or via a unit matrix.

The Weitz Model Builder is a conceptual estimating tool pre-loaded with logic and historical cost data allowing for detailed cost estimates to be created quickly. The project's parameters are entered through a series of conceptual questions which generate a detailed estimate.

QUICKLY ASSESS PROJECT VIABILITY

There are many benefits to using the Weitz Model Builder, but one of the key features is that it is interactive and easy to manipulate. For example, multiple estimate scenarios can be created to evaluate and compare materials such as steel versus concrete structural systems or glazing and metal panel skin versus 100% curtain wall systems. Project owners are able to **quickly evaluate costs to determine the feasibility of material choices**.

CREATE MEANINGFUL CONVERSATIONS - EARLY

Once the estimate is complete in the Model Builder, Weitz will follow with a clarification letter defining every line item in the estimate. This gives the Weitz team and the client an opportunity to have early conversations about the details that define a project. **Reviewing this level of detail early in the process allows for a full understanding of project scope**.

CONTRIBUTOR

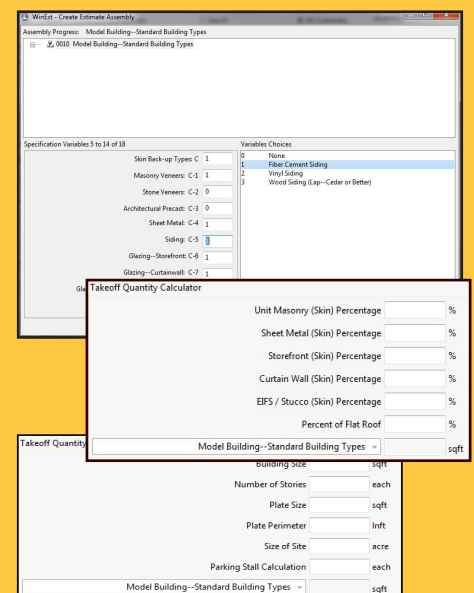
David Mellema
Preconstruction Director
The Weitz Company



- 30 Years of Construction Experience
- Bachelor of Science in Construction Engineering
- OSHA 30-Hour Certified

MODEL BUILDER IN ACTION

- Complex logic and historical data
- Pricing estimates are location based
- Ability to create multiple scenarios to compare materials or concepts
- Start important conversations earlier in the process based on key data points



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SET A PROJECT BUDGET

The detailed logic of the Model Builder allows for early and accurate budget planning. In 2017, Weitz completed a 15 building student housing community, Texas A&M Park West (*pictured below*). **The budget of this project was set six months in advance and maintained throughout the project.** Since then the Model Builder has become the Weitz standard for student housing projects.



OUR MODEL BUILDER IS A DIFFERENTIATOR. IT'S A KNOWLEDGE BASE OF YEARS OF EXPERIENCE THAT CAN PROVIDE EXTREMELY CUSTOMIZED PRICING VERY EARLY IN THE CONSTRUCTION PROCESS.

David Mellema
Preconstruction Director
The Weitz Company

TRY IT FOR YOURSELF

To fully experience the power of the Model Builder, connect with **David Mellema, Preconstruction Director** or **Emily Kessinger, Senior Manager** of our National Business Development team. They will be happy to work with conceptual documents and ideas to **create a customized estimate for your next project!**

SCAN THE QR CODE TO WATCH THE MODEL BUILDER



ABOUT THE WEITZ COMPANY

Founded in 1855, The Weitz Company is a full-service construction company, general contractor, design builder and construction manager that serves all 50 U.S. states. Weitz is one of the oldest general contractors in the United States and an industry leader in senior living; sustainable building; and virtual design and construction. Headquartered in Des Moines, Iowa, The Weitz Company annually ranks in the top tier of Engineering News-Record (ENR) magazine's Top 400 Contractors and Building Design+Construction's Giants 300 Contractors lists. **For more about Weitz, visit www.weitz.com.**

ABOUT OUR CONTRIBUTOR, DAVID MELLAMA

As Preconstruction Director with the Weitz Company, David Mellema is responsible for representing the company in the management and performance of all aspects of the preconstruction process. He works closely with owners and designers to ensure successful and accurate estimating and scheduling for their projects.

